



CitrusBR | Brazilian Association of Citrus Exporters  
Av. Brigadeiro Faria Lima, 1.755 - 8º andar  
Sala 6 - Jd. Paulistano - São Paulo - SP

## INFORMATION TO THE MARKET

### **1 - TOTAL ORANGE PRODUCTION IN THE CITRUS BELT OF SÃO PAULO & TRIÂNGULO MINEIRO IN THE 2021/2022 SEASON:**

According to Fundecitrus latest February 10<sup>th</sup> 2022 crop announcement up-date, the São Paulo and Minas Gerais Triangle production in the 2021/22 season is estimated at 264,140,000 boxes of oranges 40.8 Kg.

### **2 - ORANGE PROCESSING IN THE CITRUS BELT OF SÃO PAULO & TRIÂNGULO MINEIRO IN THE 2021/2022 SEASON:**

A survey conducted by independent auditing firms with each of our members, and later confidentially consolidated by an external independent auditing firm hired by CitrusBR aggregated the following data below:

The estimated orange processing for the 2021/22 season will total about 224,000,000 boxes, of which 206,500,000 boxes are processed by CitrusBR members and 17,500,000 boxes by non-members. It represents an increase of 0.66% from the 222,528,950 processed in the 2020/21 season.

Based on the data mentioned above, we estimate that the total consumption of oranges in the domestic and export fresh markets is about 40,000,000 boxes.

### **3 - JUICE YIELD ON FRUIT FOR THE 2021/22 SEASON:**

The survey also estimated that the average juice yield on fruit for the entire São Paulo Industry in the 2021/22 season will be about 273 boxes of 40.8 kg per metric ton of FCOJ Equivalent produced, of which 272.27 boxes per ton for CitrusBR members and 281.47 boxes per ton for non-members.

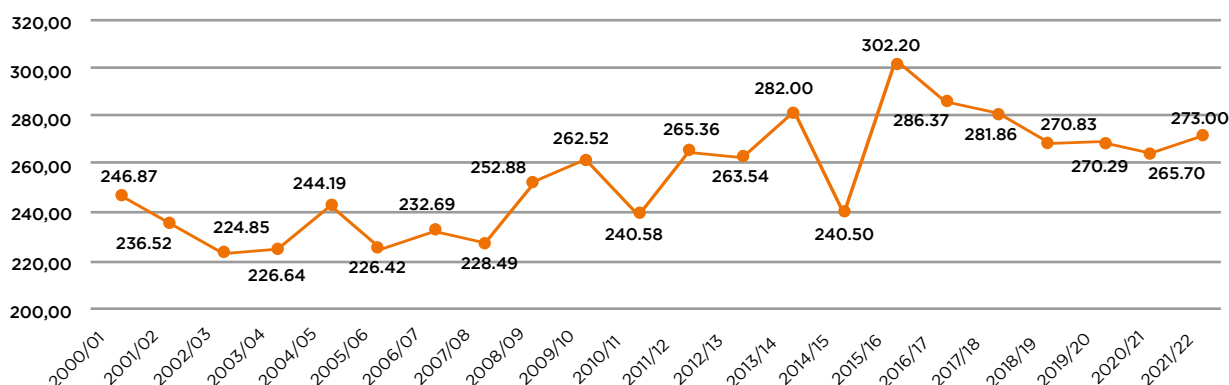


CitrusBR | Brazilian Association of Citrus Exporters  
Av. Brigadeiro Faria Lima, 1.755 - 8º andar  
Sala 6 - Jd. Paulistano - São Paulo - SP

The graph below contains total industry historical juice yield of fruit of CitrusBR's members and non-members:

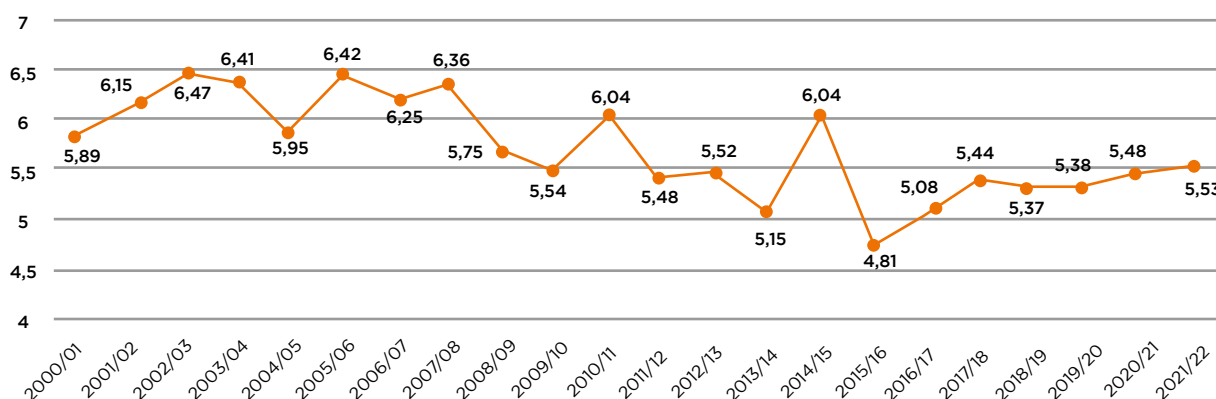
### Historical data of fruit processing yields on fruit for production of orange juice

40.8 kg Boxes Per Ton of FCOJ 66º Brix Equiv.



### Historical data of fruit processing yields on fruit for production of orange juice

Pounds solids per box of orange



## 4 - TOTAL ORANGE JUICE PRODUCTION IN THE 2021/22 SEASON:

Considering the above data, we estimate that the total industry orange juice production in the 2021/22 season will be about 820,567 tons of FCOJ 66º Brix Equivalent of which 758,438 tons were produced by CitrusBR members and 62,129 by non-members. The 2021/22 total industry orange juice production will be 2% lower than the 837,465.7 tons produced in the previous 2020/21 season.



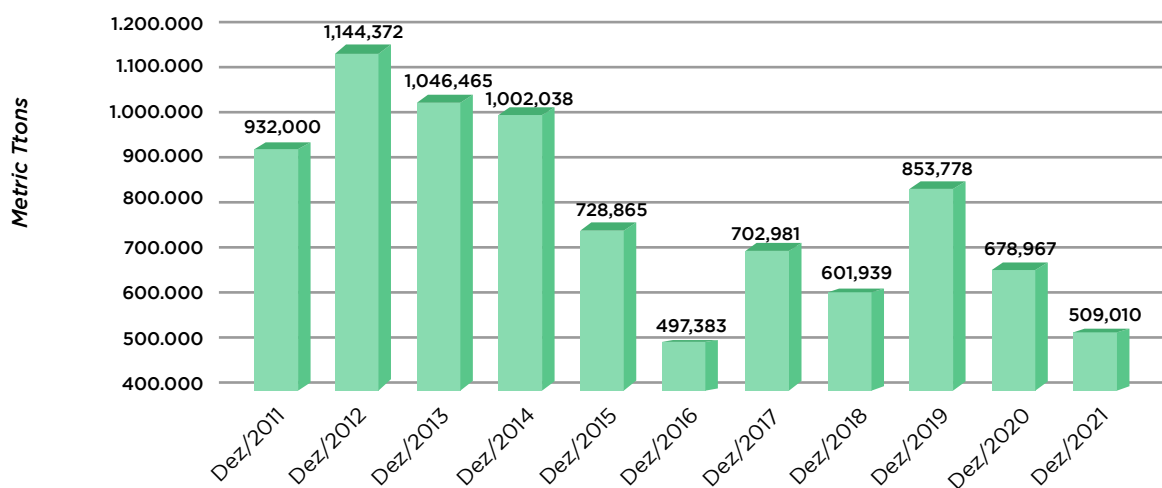
CitrusBR | Brazilian Association of Citrus Exporters  
Av. Brigadeiro Faria Lima, 1.755 - 8º andar  
Sala 6 - Jd. Paulistano - São Paulo - SP

## 5 - AUDITED GLOBAL ORANGE JUICE STOCKS OF CITRUSBR MEMBERS ON DECEMBER 31<sup>ST</sup>, 2021:

A survey conducted by independent auditing firms with each of CitrusBR members and consolidated by external independent auditing firm also found that global inventories of Brazilian orange juice, converted into FCOJ Equivalent 66° Brix on hands of CitrusBR's members on December 31<sup>st</sup> 2021 amounted to 509,010 tons which represents a 25% decrease from the 678,967 tons found on December 31<sup>st</sup> 2020.

### Audited global orange juice stocks of citrusbr members on december 31<sup>st</sup>, 2021

Tons of 66 Brix FCOJ Equivalent (FCOJ + NFC)





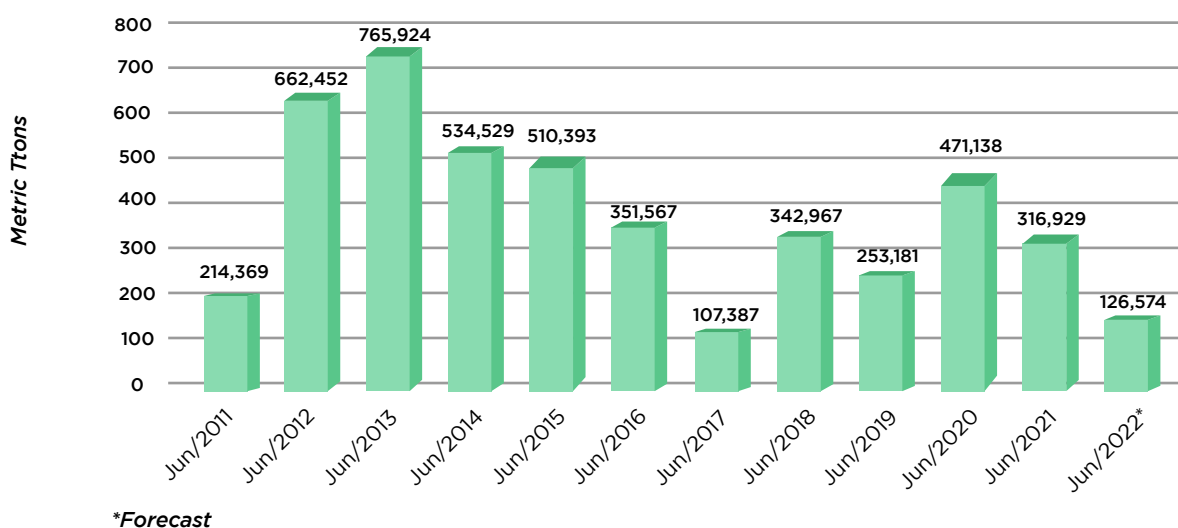
CitrusBR | Brazilian Association of Citrus Exporters  
Av. Brigadeiro Faria Lima, 1.755 - 8º andar  
Sala 6 - Jd. Paulistano - São Paulo - SP

## 6 - PROJECTED GLOBAL ORANGE JUICE STOCKS OF CITRUSBR MEMBERS FOR JUNE 30<sup>TH</sup>, 2022:

The compilation also found that on June 30<sup>th</sup>, 2022, inventories are estimated to be at around 126,574 FCOJ Equivalent to 66° Brix, and it could vary between 115.000 tons to 135.000 tons. CitrusBR recalls that the climatic effects widely publicized throughout the 2021/22 crop, such as prolonged drought and frost, affected the development and maturation process of the fruits, impacting the acidity levels of the juice produced. Due to the estimated amounts of stocks and the consequences of climatic events, CitrusBR informs that the volume of juice will not be sufficient to guarantee supply to the global market until 2022/23 harvest becomes available.

### Historical data for existing brazilian orange juice inventories on hands of CitrusBR Members Worldwide - June 30<sup>th</sup>

Tons of 66° BRIX FCOJ Equivalent (FCOJ + NFC)



São Paulo, February 18<sup>th</sup>, 2022.

Ibiapaba Netto  
Executive-Director