## INFORMATION TO THE MARKET

São Paulo, May $21^{\text {st. }}$ A survey conducted by independent auditing firms with each of our members, and later confidentially consolidated by external independent auditing firm hired by CitrusBR aggregated the following data below:

## 1. TOTAL ORANGE PRODUCTION AND PROCESSING IN THE CITRUS BELT OF SÃO PAULO \& TRIÂNGULO MINEIRO IN THE 2019/20 SEASON:

According to Fundecitrus latest April 9 ${ }^{\text {th }} 2020$ crop announcement up-date, the São Paulo and Minas Gerais Triangle production in the 2019/20 season was estimated at 386.79 million boxes of oranges 40.8 Kg .

The estimated total orange processing for the 2019/20 season was $325,077,912$ boxes of which $295,266,912$ boxes processed by CitrusBR members and 29,811,000 by non-members.

Based on above mentioned data we estimate that total consumption of oranges in the domestic and export fresh markets was of 61 million boxes.

## 2. JUICE YIELD ON FRUIT FOR THE 2019/20 SEASON:

The survey also estimated that the average juice yield on fruit for the entire São Paulo Industry in the 2019/20 season was of 270,29 boxes of 40.8 kg per metric ton of FCOJ Equivalent produced of which 269,44 boxes per ton for CitrusBR members and 279.0 boxes per ton for non-members.

The graph below contains total industry historical juice yield of fruit.
historical data of fruit processing yields on fruit for PRODUCTION OF ORANGE JUICE
40.8 kg Boxes Per Ton of FCOJ 66 Brix Equiv.


HISTORICAL DATA OF FRUIT PROCESSING YIELDS ON FRUIT FOR
RODUCTION OF ORANGEJUICE
Pounds solids per box of orange


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3. TOTAL ORANGE JUICE PRODUCTION IN THE 2019/20 SEASON:

Considering the above data, we estimate that the total industry orange juice production in the 2019/20 season was of $1,202,702$ tons of FCOJ 66 Brix Equivalent of which $1,095,854$ tons produced by CitrusBR members and 106,848 by non-member.

The 2019/20 total industry orange juice production was $37.4 \%$ higher than what was produced in the previous 2018/19 season with an increment of 327.5 thousand tons FCOJ 66 Brix Equivalent production.

## 5. PROJECTED GLOBAL ORANGE JUICE STOCKS OF CITRUSBR MEMBERS FOR JUNE $30^{\text {TH }}, 2020$ :

The same survey indicates that global inventories of FCOJ Equivalent on hands of CitrusBR members are estimated to be at 420,782 tons on June $30^{\text {th }} 2020$. If confirmed, this projection will represent an increase of 167,601 tons compared to the 253,181 tons on hands of CitrusBR members on June $30^{\text {th }} 2019$.

The graph below contains historical Global Orange Juice Stocks of CitrusBR members in $30^{\text {th }}$ June of each year.


São Paulo, May 21 ${ }^{\text {st }}, 2020$.
Ibiapaba Netto
Executive-Director

